Dear Sirs,

Please submit your sealed quotation, in the Tender Form, enclosed here, along with the descriptive catalogues/pamphlets/literature, superscribed with Our Ref No. and Due Date for the supply of the following items as per the terms & conditions mentioned in Annexure (Form No).

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Description of Items with Specifications</th>
<th>Unit</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Telephone Instrument, Model: Emerald (B-70), Make: BEETAL</td>
<td>NOS</td>
<td>20</td>
</tr>
</tbody>
</table>

DELIVERY AT: IIRS
MODE OF DESPATCH: ON SITE
DUTY EXEMPTIONS: NIL

SPECIAL INSTRUCTIONS: NIL

SPECIFIC TERMS:

Terms & Conditions:
1. Material should be delivered & installed at IIRS.
2. Payment will be made within 30 days from date of receipt of supply and acceptance of the material for orders value upto Rs. 2.0 lakhs.
3. We cannot furnish Form CTD. Please indicate the applicable percentage of Trade tax/VAT in your quotation, if applicable. Otherwise the quoted rate will be considered as inclusive of all taxes.
4. Clearly mention the Make/Brand of the item in your quotation. Please enclose the Authorization Certificate from the principal of the quoted Make/Model along with the quotation.
5. Also clearly mention the exact delivery period and validity of your offer shall be min. 60 days.


P. GOPALAKRISHNAN
PURCHASE & STORES OFFICER
For and on behalf of the President of India
The Purchaser

[Signature]

Date: 16/08/2012